



**Commercial Real Estate Finance (CREF)/Multifamily Housing Convention & Expo
Manchester Grand Hyatt (Headquarters) and Marriott Hotel & Marina
San Diego, California
February 6-9, 2011**

CORRESPONDENT/AFFILIATE MEETING INFORMATION

You Talked. We Listened.

New this year, sessions will end at **1:00 p.m.** on Monday and Tuesday, allowing you more time to attend meetings, network and do business.

Also, a limited number of FREE meeting rooms are being made available on a first-come first-served basis for those interested in organizing correspondent meetings. To take advantage of this limited-time opportunity, please email [Debbie Santasia](mailto:Debbie.Santasia@mortgagebankers.org).

Please note: Correspondent/Affiliate meeting hosts must hold membership with the MBA. In addition, you and any attendees of your event must be paid registrants of the convention and wear the official convention badge for admittance. Badge admittance will be strictly enforced.

The convention program for 2011 has been restructured and Correspondent/Affiliate Meeting Hosts are now entitled to the following new options:

- 1) **Continue with the customary preferred day, time and room set for a 1-hour and 15-minute meeting.**
[Preferred Meeting Day and Time (Allotted time slots are 1-hour and 15-minutes): Monday or Tuesday at these starting times: 7:15 a.m., 10:45 a.m., 12:30 p.m., 2:00 p.m., 3:45 p.m., or 5:30 p.m.]
- 2) **Choice of a small, medium or large room for 3 hours (1:00 p.m. – 4:00 p.m.) on either Monday or Tuesday.**

Small (500-1000sf)	Medium (1001-2000sf)	Large (2001-3000sf)
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- 3) **For Premium Exhibitors and/or Sponsors at the Bronze Level or above:**
[Meeting space for over 3 hours up to 24 hold hours on multiple days]

Meeting space will be **complimentary** for options 1 & 2 *with the stipulation that all invited guests are official convention registrants. **If you choose to invite unregistered guests to your meeting, room rental fees will apply. (Please refer to the attached for these fees).*** Option 3 is eligible only to Premium Exhibitors and/or Sponsors at the Bronze Level or above and daily rental fees will apply. In addition, once meeting space has been assigned to you, your company will be responsible for any expenses incurred with the hotel (to include, but not limited to: Food & Beverage, Audio/Visual, other Special Requests for your event). Meeting space will be confirmed in mid-November 2010.

If you have any questions, please feel free to contact me at (352) 592-4936 or email at dsantasia@mortgagebankers.org.

Thank you in advance for your cooperation.

Sincerely,



MBA's CREF/Multifamily Housing Convention & Expo
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Space Rental Fees

MANCHESTER GRAND HYATT SAN DIEGO

<u>Price Category</u>	<u>Length of Event/Room Size</u>	<u>Rental Fee</u>
1H	One afternoon ONLY: 1:00 p.m. – 4:00 p.m. (500-1000 s.f.)	\$800/flat
2H	One afternoon ONLY: 1:00 p.m. – 4:00 p.m. (1001-2000 s.f.)	\$1000/flat
3H	One afternoon ONLY: 1:00 p.m. – 4:00 p.m. (2001-3000 s.f.)	\$1500/flat
4H	Breakfast/Lunch/Reception: Less than 3 hours (Based on Attendance)	\$800-1500/flat

[Only Premium Exhibitors and/or Sponsors at the Bronze Level or Above are eligible for space over 3 hours and multiple days.]

6H	Over 3 Hours up to 24-Hour Hold (under 1000 s.f.)	\$2000/per day
7H	Over 3 Hours up to 24-Hour Hold (1001-2000 s.f.)	\$2500/per day
8H	Over 3 Hours up to 24-Hour Hold (2001-3000 s.f.)	\$3000/per day
9H	Over 3 Hours up to 24-Hour Hold (3001-4000 s.f.)	\$3500/per day

SAN DIEGO MARRIOTT HOTEL & MARINA

<u>Price Category</u>	<u>Length of Event/Room Size</u>	<u>Rental Fee</u>
1M	One afternoon ONLY: 1:00 p.m. – 4:00 p.m. (500-1000 s.f.)	\$500/flat
2M	One afternoon ONLY: 1:00 p.m. – 4:00 p.m. (1001-2000 s.f.)	\$750/flat
3M	One afternoon ONLY: 1:00 p.m. – 4:00 p.m. (2001-3000 s.f.)	\$1250/flat
4M	Breakfast/Lunch/Reception: Less than 3 hours (Based on Attendance)	\$500-1250/flat

[Only Premium Exhibitors and/or Sponsors at the Bronze Level or Above are eligible for space over 3 hours and multiple days.]

4M	Over 3 Hours up to 24-Hour Hold (300-500 s.f.)	\$1000/per day
5M	Over 3 Hours up to 24-Hour Hold (501-800 s.f.)	\$1200/per day
6M	Over 3 Hours up to 24-Hour Hold (801-1000 s.f.)	\$1500/per day
7M	Over 3 Hours up to 24-Hour Hold (1001-2000 s.f.)	\$2000/per day
8M	Over 3 Hours up to 24-Hour Hold (2001-3000 s.f.)	\$2500/per day
9M	Over 3 Hours up to 24-Hour Hold (3001-4000 s.f.)	\$3000/per day